

Manufacturing

Our customer is a US based Manufacturer of home security systems

BUSINESS SITUATION | 01

- > Made up of 15 individual manufacturing and distribution sites the company was acquired by a big industry player
- > Must have each site migrate off legacy systems and onto Oracle ERP
- > Needed to fully integrate each site into an existing Oracle Applications environment in order to begin staff consolidation

WHY MOTION INTERNATIONAL WAS SELECTED | 02

- > Oracle Applications knowledge
- > Project Acceleratorz
- > Full Solution Provider capabilities
- > Active involvement in local Oracle community
- > Ability to leverage other local clients best practices and lessons learned

MODULES - PROCESSES | 03

- > General Ledger
- > Accounts Payable
- > Order Management
- > Inventory

RESULTS | 04

- > Load important data from legacy systems into Oracle including Price Lists, Customers, Items, BOM and ATP Rules
- > Interface new Oracle ERP system to 3rd Party bolt-ons including SalesLogix, Clientele, and Dealer Database
- > Staff who was only familiar with mainframe systems needed to be taught basic PC and Oracle navigation procedures
- > Optimize cost on implementation time and mitigate use of non-essential resources
- > Needed ability to support Canadian currency

OUR APPROACH | 05

- > Used Motion's Project Acceleratorz tools to load legacy data into Oracle Applications Tables
- > Multiple training classes for each module being implemented beginning at the basic Oracle navigation level through the Super User level
- > Assisted management in putting in place standard corporate policies for each site to adhere to, that an Oracle ERP would support
- > Provided client with an Advisory Oracle SME which enabled them to make the best business process decisions



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