

## Motion International: crucial role in Xansa-BT Data Migrations Programme

**BT and Xansa** commenced on a joint venture in 2003 targeted at centralising and standardising the end to end Financial and Management processes and systems covering the following key areas:

- > Accounting and Consolidation processes
- > Procure to Pay processes
- > Billing and Receivables processes
- > Asset Accounting and Control processes
- > Cash management and banking processes
- > Project accounting and management processes
- > Financial and Management data warehousing / reporting processes.



**The Delphi programme** of work was initiated to meet BT's business strategy for the future financial systems. The main objectives of Delphi were:

- > To provide standard financial processes and services on a single UK based installation of Oracle Applications (11.5.8) across all BT Lines of Business
- > To utilise a standard chart of accounts across the entire business with sufficient flexibility to accommodate multi-national accounting and statutory requirements
- > To provide transaction, balance and consolidated reporting for a centralised data warehouse

The initial thrust of Delphi focused on BT's international business unit, Global Services, which has bases in the UK, Europe, USA, Asia and Australia. Global Services were given priority within the Delphi program due to the diversity of their organisations and the complexity of their financial operations.

The challenge was to:

- > **Merge** data from multiple sites and installations across various releases of Oracle functionality
- > **Administer** and manage varying configuration, charts of accounts and calendars

- > **Understand** the impact of various levels of patching, customisation and localisations
- > **Deal** with the varying usage of Oracle applications and related processes
- > **Liaise** with separate groups of personnel performing transaction and support functions

Xansa's role was to provide and implement a solution designed to provide a common set of application functionality and processes to meet the needs of all BT units. An aggressive rollout schedule was established to implement the Global Service Units on the Delphi platform and to enable the closure of the legacy installations.

The closure of existing systems required the transfer of all operationally active transactions from the legacy installations to Delphi.

Motion International were approached by Xansa to provide expert and experienced technical and functional resources to design, develop and implement the migration of data from legacy systems to Delphi.

For Delphi to be a success the following requirements had to be fulfilled:

To provide continuity of the financial accounting process by:

- > **Transforming** the legacy CoA to the Delphi CoA
- > **Loading** beginning balance and transactions data for the current and previous financial year
- > **Providing** summary and detailed reconciliations to support the GL transaction transfer

To provide continuity of the Payables and Receivables sub-ledger transaction processes by:

- > Transforming legacy data and configuration settings to the Delphi standards
- > Loading all necessary standing data (vendors, customers, banks etc)
- > Loading all open Payables Invoices and associated requisitions, orders and related payments and holds
- > Loading open Receivable Bills and associated receipts and credit memos
- > Providing summary and detailed reconciliations for all data loaded

To provide continuity of the project management process by:

> Transforming legacy project details to the Delphi standards

> data loading and mapping processes to ensure project related sub-ledger transactions are loaded correctly

> Loading project expenditure and budget values

Motion International had to provide an innovative, automated, robust and repeatable set of solutions to meet the widely varying applications and functionality of profiles across the Global Services Units. They completed this by:

> **Extracting** and processing data from multiple remote sites

> **Dealing** with wide differences in the usage of Oracle applications both from a functional and volume perspective

> **Providing** standard processes to deal with mapping multiple legacy CoAs and configurations

> **Ensuring** the down time between ceasing to use the legacy system and becoming operational on Delphi was minimised

> **Providing** a complete set of load, control and reconciliation reports on completion of each migration

> **Modifying** the standard processes to deal with country specific localisations being perpetuated in Delphi



*"I was well aware of Motion International's ability to deliver a data migration solution in spite of the complexity of our legacy systems, but what impressed me was their never ending customer focus, drive and energy to deliver the best possible solution. They really did set the pace on our programme, truly professional and have an impressive range of data migration tools and solutions to ease data transition."*

**Stella Henshaw**  
Data Transition Manager  
**British Telecom plc**



**Ian Lumsden**  
Data Migration Manager  
**Xansa plc**

*"Migrations 'to and from' Oracle applications is recognised as a complex and specialist field requiring expert and experienced technical and functional resources. **Motion International demonstrated a professional and committed approach to the Delphi programme, bringing an abundance of knowledge and exceptional skills, in delivering the process for migrating data from numerous legacy Oracle sources to a single installation. Motion International overcome many issues and worked well with a great team spirit, they often worked beyond the call of duty and were a great source of motivation"***



**Ian Jackaman**  
Data Migration Manager  
**Xansa plc**



*BT is an internationally renowned company providing telephony and data network systems and services in the UK with a significant global profile*



*Xansa is an outsourcing and technology company. They are committed to delivering guaranteed business outcomes through a combination of technology and process expertise. The services Xansa provides are Business and Technology Consulting, IT Implementation, IT Outsourcing and Business Process Outsourcing.*

*Xansa entered into a major contract with BT, in May 2002, to provide financial services and systems encompassing; accounting, purchasing, receivables, payroll, asset control and project management*



*Motion International ([www.motion-international.com](http://www.motion-international.com)) is an experienced, exclusively Oracle professional services company. One of very few firms that offers high-caliber multinational Oracle expertise worldwide, it has developed several proprietary best practices, tools and methodologies to ensure successful delivery. Headquartered in Minneapolis, Motion has offices in five countries and has delivered Oracle projects on five continents. Its clients include some of the world's largest global companies.*